

Napa Valley Dog Training Club
General Meeting August 14, 2023

approved



- I. Call to Order at: 6:31 pm
- II. Call for additional or changes to agenda, none.
- III. Approval of July 10, 2023, minutes - **Approved**
- IV. Treasurer's Report
 - a. Business Checking Account \$15,037.61
 - b. Business Savings Account \$ 22,356.15
 - c. Certificate of Deposit \$20,399.96
 - d. May & June Profit & Loss Statements: May Loss of **-\$4,146.05**, ytd **-\$106.75**, June loss of **-\$3,413.48**, ytd **-\$3,306.73**
- V. Board, Committee & Chair Reports
 - a. President – Mary Ash
 - i. September Meeting Pizza Party- there will be a notice to RSVP if you are coming to the pizza party, so we know how much to purchase, Debbie Hilton volunteered to provide the salad.
 - ii. Hospitality by Board Members – board members have been supplying the refreshments of late, asked membership to please volunteer.
 - b. Vice President/Membership – Carol Coawette
New member Bonnie Richardson and her cattle dog, Finn voted into membership, Welcome.
 - c. Vouchers – Lori Jackson, nothing to report.
 - d. Office – Mary Ash, registration opened on Monday and closes on August 28th. Several classes are already full. Desperate for help on the weekend with answering/returning calls. Could be done on either Saturday or Sunday, or a mix. A \$10.00 voucher is earned every time you work. The current workers are doing a great job.
 - e. Training – David LeCount
 - i. Status on Setting Session 7, the schedule has been sent out to trainers, with a deadline of Wednesday to respond, should be ready for posting shortly after
 - ii. Outside Training Referrals, the list that was used in the past has been removed. Trainers can now refer individuals to anyone they are comfortable with but will be letting people know this is their opinion, not the clubs.
 - iii. Next Training meeting – October 25, 2023, at 5 pm, Set Sessions 1 & 2 2024
 - f. Publicity
 - i. Napa Humane Walk for Animals Report Marilane Bergfelt, the committee members had a fun time at the event. About 47 teams went through the course that was set up. Not as many people as in the past with their dogs, several people came without dogs. Parking was an issue.
 - g. Building – Karen Jackson, there are a couple of fans reported not working. They will be looked at to see if they can be put back into working order. Thank you, Sandy Bonifield for the donation of water. The Air Quality test is scheduled to be re-done due to equipment not functioning on Friday the 18th. The building is not available that day for use. After the purchase of more tape the repair on taping will continue.
 - h. Newsletter/Website – Sue Osborn, due date for the next newsletter is August 22nd.
 - i. Hospitality, thank you Karen and Lori Jackson for providing tonight's refreshments.

- j. Sunshine – Debbie Hilton, Good to see Bobbie Honsvick as she was recently under the weather.
- VI. Old Business, no old business
- VII. New Business
 - a. Air Quality testing results, discussed under building.
 - b. Planned events for October, November, December General Meetings
 - i. October – Halloween party, Debbie Hilton volunteered to organize. Sara Decrevel, Paula Seago, and Sue Osborn offered to assist.
 - ii. November – Nothing planned at this time.
 - iii. December – Christmas party
 - c. AB5 Status i.e., Employee vs. Independent Contractor, moving towards trainers becoming employees at the first of the year.
 - d. Nominating Committee for 2024 board, Debbie Hilton and Donna Albini voiced interest in being on the committee. September the committee gives their selection, October nominations from the floor, and November the election occurs.
- VIII. Brags
 - Sue Osborn with her dogs Brooklyn, and Morgan, passed the entry level for eligibility for the Dogs Can Dance challenge to compete for titles, the first team at NVDTTC to do so. Brooklyn has already learned a dance routine for the challenge and Morgan is currently working on one.
 - NACSW 2022/2023 Challenge -
 - Carol Coawette’s Pierre earned The NSAM Master title, with Louie earning the NSAM 3 title.
 - Mary Ash’s Kitt and Cort both earned the NSAM Maser title.
 - Donna Golemon’s Nickel and Tarp both earned the NSAM Master title.
 - Several other members and non-member completed the requirements earning titles.
 - David LeCount has a rescue Vizsla that had puppies.
- IX. Meeting Adjourned at: 7:20 pm

Respectively Submitted by
Donna Golemon, Secretary

Attachments:

May 2023 Profit and Loss Statement
June 2023 Profit and Loss Statement

STATEMENT OF PROFIT AND LOSS

From 05/01/23 to 05/31/23 Year to Date As of 05/31/23

Sales or Income				
CLASS FEES	\$ 9,351.00	99.6%	\$ 40,596.00	89.8%
DUES	35.00	0.4%	1,422.00	3.1%
MISC INCOME	0.00	0.0%	885.00	2.0%
BUILDING/EQUIPMENT RENTAL	0.00	0.0%	2,102.00	4.6%
INTEREST INCOME	0.00	0.0%	216.09	0.5%
Total Sales or Income	9,386.00	100.0%	45,221.09	100.0%
Cost of Sales				
VOUCHERS & DISCOUNTS	1,095.00	11.7%	3,925.00	8.7%
VOUCHERS & DISCOUNTS	145.00	1.5%	175.00	0.4%
CONFIDENCE BLDG				
CONFIDENCE BUILDING/ VOUCHER & DISCOUNTS	0.00	0.0%	30.00	0.1%
Total Cost of Sales	1,240.00	13.2%	4,130.00	9.1%
GROSS PROFIT	8,146.00	86.8%	41,091.09	90.9%
Operating Expense				
TRAINER FEES	4,668.00	49.7%	10,952.00	24.2%
STUDENT EQUIPMENT	237.00	2.5%	-192.00	-0.4%
GRADUATION TOYS	654.94	7.0%	754.74	1.7%
TREATS	0.00	0.0%	55.98	0.1%
EDUCATION	0.00	0.0%	478.90	1.1%
SUPPLIES & MINOR EQUIP.	21.29	0.2%	108.81	0.2%
BOB & DUFF PEST CONTROL	0.00	0.0%	280.00	0.6%
LEGAL/ACCOUNTING/FEES	200.00	2.1%	200.00	0.4%
OFFICE EXPENSE	77.75	0.8%	150.86	0.3%
PRINTING & COPYING	309.20	3.3%	539.54	1.2%
CLUB AWARDS	984.39	10.5%	1,084.39	2.4%
HOSPITALITY	0.00	0.0%	117.31	0.3%
DUES/CONTRIBUTIONS	0.00	0.0%	-140.00	-0.3%
BUILDING	5,027.48	53.6%	26,033.81	57.6%
INSURANCE & LANDLORD TAX	112.00	1.2%	560.00	1.2%
Total Operating Expense	12,292.05	131.0%	40,984.34	90.6%
NET INCOME OR <LOSS>	\$ -4,146.05	-44.2%	\$ 106.75	0.2%

STATEMENT OF PROFIT AND LOSS

From 06/01/23 to 06/30/23

Year to Date As of 06/30/23

Sales or Income

CLASS FEES	\$ 1,530.00	70.1%	\$ 42,126.00	88.9%
DUES	375.00	17.2%	1,797.00	3.8%
MISC INCOME	140.00	6.4%	1,025.00	2.2%
BUILDING/EQUIPMENT RENTAL	0.00	0.0%	2,102.00	4.4%
INTEREST INCOME	137.96	6.3%	354.05	0.7%
Total Sales or Income	<u>2,182.96</u>	100.0%	<u>47,404.05</u>	100.0%

Cost of Sales

VOUCHERS & DISCOUNTS	0.00	0.0%	3,925.00	8.3%
VOUCHERS & DISCOUNTS	70.00	3.2%	245.00	0.5%
CONFIDENCE BLDG				
CONFIDENCE BUILDING/ VOUCHER & DISCOUNTS	0.00	0.0%	30.00	0.1%
Total Cost of Sales	<u>70.00</u>	3.2%	<u>4,200.00</u>	8.9%

GROSS PROFIT **2,112.96** **96.8%** **43,204.05** **91.1%**

Operating Expense

TRAINER FEES	432.00	19.8%	11,384.00	24.0%
STUDENT EQUIPMENT	0.00	0.0%	-192.00	-0.4%
GRADUATION TOYS	0.00	0.0%	754.74	1.6%
TREATS	0.00	0.0%	55.98	0.1%
EDUCATION	49.95	2.3%	528.85	1.1%
SUPPLIES & MINOR EQUIP.	0.00	0.0%	108.81	0.2%
BOB & DUFF PEST CONTROL	0.00	0.0%	280.00	0.6%
LEGAL/ACCOUNTING/FEES	0.00	0.0%	200.00	0.4%
OFFICE EXPENSE	81.85	3.7%	232.71	0.5%
PRINTING & COPYING	0.00	0.0%	539.54	1.1%
CLUB AWARDS	0.00	0.0%	1,084.39	2.3%
HOSPITALITY	0.00	0.0%	117.31	0.2%
DUES/CONTRIBUTIONS	0.00	0.0%	-140.00	-0.3%
BUILDING	4,850.64	222.2%	30,884.45	65.2%
INSURANCE & LANDLORD TAX	112.00	5.1%	672.00	1.4%
Total Operating Expense	<u>5,526.44</u>	253.2%	<u>46,510.78</u>	98.1%

NET INCOME OR <LOSS> **\$ -3,413.48** **-156.4%** **\$ -3,306.73** **-7.0%**