

Napa Valley Dog Training Club
General Meeting October 9, 2023

approved



- I. Call to Order at: 6:30 pm
- II. Call for additional or changes to agenda – no additions or changes.
- III. Approved of September 11, 2023, minutes – approved with no changes.
- IV. Treasurer's Report
 - a. Business Checking Account \$17,694.28
 - b. Business Savings Account \$22,366.52
 - c. Certificate of Deposit \$20,492.80
 - d. Profit & Loss Statements: August profit of \$1,911.14, YTD profit of \$1,105.53
- V. Board, Committee & Chair Reports
 - a. President – Mary Ash
 - i. Resurface of the blacktop was done this past weekend, there are surveillance cameras on the campus, be sure to potty your dog by the fig tree on the grass only. This area is covered by a camera.
 - ii. If you park in a handicap parking spot be sure you have a sticker, etc., on your car it is being monitored.
 - iii. If you would like copies of the Policy and Procedures, see Mary she has hard copies.
 - b. Vice President – Carol Coawette – Membership, new member here tonight, Katie LeCount, membership approved, Welcome to our club.
 - c. Vouchers – Lori Jackson, nothing to report.
 - d. Office – Mary Ash – almost all classes are full, except 5:30 puppy class. Registration is open for one more week. The money is coming in. If you are interested in working the office, please see Mary. Also, a big thank you to Roxanne, Lori, and Carol for stepping up to help with the office when I could not make it in.
 - e. Training – David LeCount - Next meeting October 25, at 5 pm
 - f. Publicity – nothing to report.
 - g. Building – Karen Jackson – the building is scheduled to be sprayed on October 26th, so the building will be closed that day until 4 pm. More taping is gradually being done, 2 fans were repaired, and the First aid kits have been updated.
 - h. Newsletter/Website – Sue Osborn, due date for the next newsletter is: Oct. 22nd

- i. Hospitality – Thank you to Debbie, Pauline and Sarah for tonight’s refreshments and festivities.
- j. Sunshine – Debbie Hilton – nothing to report.
- VI. Old Business – no old business

- VII. New Business
 - a. Building Use Approval for Paws for Healing on February 3rd, 2024, and September 28th, 2024, for the hours of 8 am until noon. Approved

 - b. 2024 Board Nominations from the floor
 - i. President – Linda Wargo
 - ii. Vice-President
 - iii. Secretary
 - iv. Board Member – Karen Jackson
 - v. Board Member – Donna Golemon
 - vi. Board Member
 - vii. Board Member

Nominations closed.

- VIII. Brags –
 - Linda Wargo** – Happy finished his excellent containers title at the Sacramento Beagle Club
 - Roxann Gracia** – Tanner earned the following titles - NACSW ORT, AKC Advanced Buried Title, Advanced Overall Title, Novice Exterior Elite with a 1st place, two 3rd places and three 4th places,
 - Sue Osborn** – Morgan, at Lake Drake show in Vallejo on Friday took winners, on Sunday was Best of Winners, Best of Breed (over 6 specials) and Best of Breed Owner Handler, for her second major,
 - Donna Golemon** – Tarp earned his NACSW NW1 title,
 - Dena Parish** – Tzoey completed their Novice Rally title,

CONGRALATIONS TO ALL!

- IX. Meeting Adjourned at: 7:02 pm

Respectfully Submitted,

Donna Golemon

Attachment – August Profit/Loss Statement

STATEMENT OF PROFIT AND LOSS

From 08/01/23 to 08/31/23

Year to Date As of 08/31/23

Sales or Income

CLASS FEES	\$ 10,250.00	92.8%	\$ 63,081.00	90.2%
DUES	0.00	0.0%	1,832.00	2.6%
MISC INCOME	0.00	0.0%	1,040.00	1.5%
BUILDING/EQUIPMENT RENTAL	797.00	7.2%	3,607.00	5.2%
INTEREST INCOME	0.00	0.0%	354.05	0.5%

Total Sales or Income	11,047.00	100.0%	69,914.05	100.0%
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Cost of Sales

VOUCHERS & DISCOUNTS	1,190.00	10.8%	5,745.00	8.2%
VOUCHERS & DISCOUNTS	0.00	0.0%	295.00	0.4%
CONFIDENCE BLDG				
CONFIDENCE BUILDING/ VOUCHER & DISCOUNTS	0.00	0.0%	80.00	0.1%
DISCOUNTS & VOUCHERS/COMMUNITY WALKS	30.00	0.3%	30.00	0.0%
VOUCHERS & DISCOUNTS / STRENGTHING BASICS	70.00	0.6%	70.00	0.1%

Total Cost of Sales	1,290.00	11.7%	6,220.00	8.9%
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GROSS PROFIT	9,757.00	88.3%	63,694.05	91.1%
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Operating Expense

TRAINER FEES	1,224.00	11.1%	15,428.00	22.1%
STUDENT EQUIPMENT	-117.00	-1.1%	-536.50	-0.8%
GRADUATION TOYS	0.00	0.0%	754.74	1.1%
TREATS	0.00	0.0%	55.98	0.1%
EDUCATION	0.00	0.0%	528.85	0.8%
SUPPLIES & MINOR EQUIP.	0.00	0.0%	138.96	0.2%
BOB & DUFF PEST CONTROL	155.00	1.4%	435.00	0.6%
LEGAL/ACCOUNTING/FEES	0.00	0.0%	200.00	0.3%
NAPA COUNTY BUSINESS PROPERTY TAX	0.00	0.0%	61.33	0.1%
OFFICE EXPENSE	0.00	0.0%	232.71	0.3%
PRINTING & COPYING	91.15	0.8%	672.71	1.0%
CLUB AWARDS	0.00	0.0%	1,084.39	1.6%
HOSPITALITY	0.00	0.0%	117.31	0.2%
DUES/CONTRIBUTIONS	0.00	0.0%	-140.00	-0.2%
BUILDING	5,286.71	47.9%	40,849.37	58.4%
INSURANCE & LANDLORD TAX	1,206.00	10.9%	2,705.67	3.9%

Total Operating Expense	7,845.86	71.0%	62,588.52	89.5%
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NET INCOME OR <LOSS>	\$ 1,911.14	17.3%	\$ 1,105.53	1.6%
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