

NAPA VALLEY DOG TRAINING
CLUB November 13, 2023 at 6:30 PM



I. CALL TO ORDER at: 6:30 pm

II. Call for additions or changes to agenda – no changes

III. APPROVAL of October 9, 2023, MINUTES—Donna Golemon – correct spelling of Roxana Gracia to Roxann Gracia. Spelling of Congratulations to Congratulations. Remove festivities.

IV. TREASURER'S REPORT—Lori Jackson

A. Business Checking Account: \$18,897.74

B. Business Savings Account: \$22,540.14

C. Certificate of Deposit: \$20,540.14

D. September & October Profit & Loss Statements: Month of September loss of \$424.05, YTD Profit of \$681.48. Have not received the October Finances

V. BOARD, COMMITTEE, & CHAIR REPORTS

A. PRESIDENT—Mary Ash nothing to report.

B. VICE PRESIDENT—Carol Coawette, membership forms for 2024 are ready. New member Damon Bard/Cindy Wong, welcome to the NVDTTC.

C. MEMBERSHIP/VOUCHERS—Carol Coawette/Lori Jackson, nothing to report.

D. OFFICE—Mary Ash, registration for the last session has opened, registration, very slow

E TRAINING—David LeCount, training committee met on October 26th.

F. PUBLICITY, nothing to report

G. BUILDING—Karen Jackson, Lori reporting for Karen, building was sprayed and the first aid kits for people and dogs have been updated.

H. NEWSLETTER/WEBSITE—Sue Osborn

1. December Meeting Announcement Deadline: Nov. 22nd

2. 2024 Session Schedule & updated document for Fees, Discounts, Vouchers, and Allowances on website.

I. HOSPITALITY

1. Tonight: Donna Golemon and Mary Ash – Happy Birthday Bobbie!

2. December 11, 2023: Christmas Potluck and Gift Exchange, Debbie Hilton volunteered to host. \$20,00 gift exchange, dinner will be first then a very quick meeting, followed by the gift exchange.

J. SUNSHINE—Debbie Hilton, nothing to report.

VI. OLD BUSINESS

VII. NEW BUSINESS

1. Gerry Glantz Memorial Club Service Award — Lea Ronald passed out nomination forms with a due date of January 15th, 2024.
2. Year End Awards — Linda Wargo, Forms went out in the newsletter, due date is January 8th, 2024. Need to attend 3 meetings, newsletter stated 1 meeting Sue will be sending out a correction.
3. Lifetime Membership — Donna Golemon, Bobbie Honsvick, is being presented with a lifetime membership. Bobbie has supported the club in many ways over the years. Thank you, Bobbie!

4. Via Email: Building use approval: Paws— 8 to Noon, April 13, 2024

5. Labor Attorney Services regarding AB5: There are questions regarding AB5 and we have found an attorney who specializes in this. The cost is \$450.00 per hour. A motion was made and approved for two hours \$900.00 to get answers to a list of questions. Life blood of the club is teaching classes for the community, very few exemptions. Spend the money, to do it right. How to pay assistants, will be decided down the road but they will have to be paid. One step at a time.

6. Election of 2024 Board of Directors – White ballot, board stands as below:

President: Linda Wargo

Treasurer: Lori Jackson

Members at Large:

1, Donna Golemon

Immediate Past President: Mary Ash

VIII. BRAGS – (it was requested for the brag form to be filled out to get the brag into the minutes:

Sue Osborn and Morgan – Morgan is now an AKC Champion earning it at the Santa Rosa Show on October 22nd. And Brooklyn earned her first leg in Novice Barn Hunt!

Lori Jackson and Cole - earned their AKC Novice Trick Dog Title on November 8th.

Dena Parrish and Tzoey earned their Rally Intermediate Title

IX. MEETING ADJOURNED at 7:20 pm

Respectfully Submitted,

Donna Golemon

Attachment: October Profit/Loss Statement

STATEMENT OF PROFIT AND LOSS

From 09/01/23 to 09/30/23

Year to Date As of 09/30/23

Sales or Income

CLASS FEES	\$ 6,765.00	91.3%	\$ 69,846.00	90.3%
DUES	105.00	1.4%	1,937.00	2.5%
MISC INCOME	7.00	0.1%	1,047.00	1.4%
BUILDING/EQUIPMENT RENTAL	395.00	5.3%	4,002.00	5.2%
INTEREST INCOME	0.00	0.0%	354.05	0.5%
INTEREST INCOME	140.43	1.9%	140.43	0.2%

Total Sales or Income	7,412.43	100.0%	77,326.48	100.0%
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Cost of Sales

VOUCHERS & DISCOUNTS	587.00	7.9%	6,332.00	8.2%
VOUCHERS & DISCOUNTS	0.00	0.0%	295.00	0.4%
CONFIDENCE BLDG				
CONFIDENCE BUILDING/ VOUCHER & DISCOUNTS	20.00	0.3%	100.00	0.1%
DISCOUNTS & VOUCHERS/COMMUNITY WALKS	0.00	0.0%	30.00	0.0%
VOUCHERS & DISCOUNTS / STRENGTHING BASICS	0.00	0.0%	70.00	0.1%

Total Cost of Sales	607.00	8.2%	6,827.00	8.8%
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GROSS PROFIT	6,805.43	91.8%	70,499.48	91.2%
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Operating Expense

TRAINER FEES	1,584.00	21.4%	17,012.00	22.0%
STUDENT EQUIPMENT	-15.00	-0.2%	-551.50	-0.7%
GRADUATION TOYS	265.61	3.6%	1,020.35	1.3%
TREATS	0.00	0.0%	55.98	0.1%
EDUCATION	0.00	0.0%	528.85	0.7%
SUPPLIES & MINOR EQUIP.	0.00	0.0%	138.96	0.2%
BOB & DUFF PEST CONTROL	0.00	0.0%	435.00	0.6%
LEGAL/ACCOUNTING/FEES	0.00	0.0%	200.00	0.3%
NAPA COUNTY BUSINESS PROPERTY TAX	0.00	0.0%	61.33	0.1%
OFFICE EXPENSE	24.80	0.3%	257.51	0.3%
PRINTING & COPYING	13.76	0.2%	686.47	0.9%
CLUB AWARDS	0.00	0.0%	1,084.39	1.4%
HOSPITALITY	207.46	2.8%	324.77	0.4%
DUES/CONTRIBUTIONS	0.00	0.0%	-140.00	-0.2%
BUILDING	4,617.85	62.3%	45,467.22	58.8%
INSURANCE & LANDLORD TAX	531.00	7.2%	3,236.67	4.2%

Total Operating Expense	7,229.48	97.5%	69,818.00	90.3%
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NET INCOME OR <LOSS>	\$ -424.05	-5.7%	\$ 681.48	0.9%
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